



Zoe Mak <zmak@frontline-hk.com>

Payment arrangement for BST

Soo, Vinus (HK) <Vinus.Soo@searshc.com>

Tue, Sep 18, 2018 at 4:28 PM

To: BST Zoe Mak <zmak@frontline-hk.com>

Cc: Sandra Tsui <stsui@frontline-hk.com>, AR Shrinivasan <seenu@frontline-hk.com>

Hi Zoe,

US finance forecast the payment to be released as below, flowing the documents to bank taking extra days.
Please find below details and advise if any questions. Thanks.

Inv	Etd	OA75	Total	Forecast date
201820077571	7/5/2018	9/18/2018	\$ 6,595.20	10/2/2018
201820077883	7/7/2018	9/20/2018	\$ 8,461.55	10/4/2018
201820078022	7/17/2018	9/30/2018	\$ 33,869.34	10/16/2018
201820078108	7/13/2018	9/26/2018	\$ 44,165.53	10/10/2018
201820078128	7/7/2018	9/20/2018	\$ 257.10	10/4/2018
201820220792	7/17/2018	9/30/2018	\$ 43,308.00	10/16/2018
201820220825	7/13/2018	9/26/2018	\$ 35,208.00	10/10/2018
201820220923	7/17/2018	9/30/2018	\$ 46,176.00	10/16/2018
201820220968	7/13/2018	9/26/2018	\$ 37,684.50	10/10/2018
201820225321	7/17/2018	9/30/2018	\$ 20,539.60	10/16/2018
201820226379	7/13/2018	9/26/2018	\$ 26,253.60	10/10/2018
201820250635	7/7/2018	9/20/2018	\$ 65,700.15	10/4/2018
201820250949	7/13/2018	9/26/2018	\$ 26,324.55	10/10/2018

201820251845	7/11/2018	9/24/2018	\$ 76,684.86	10/9/2018
201820252026	7/17/2018	9/30/2018	\$ 36,183.45	10/16/2018
201820531474	7/25/2018	10/8/2018	\$ 72,724.80	10/23/2018
201820531591	7/25/2018	10/8/2018	\$ 2,556.80	10/23/2018
201820531691	7/21/2018	10/4/2018	\$ 62,739.20	10/18/2018
201820531738	7/30/2018	10/13/2018	\$ 25,060.00	10/29/2018
201820531919	7/25/2018	10/8/2018	\$ 77,772.26	10/23/2018
201820531943	7/25/2018	10/8/2018	\$ 17,718.32	10/23/2018
201820532089	7/21/2018	10/4/2018	\$ 66,425.50	10/18/2018
201820532112	7/30/2018	10/13/2018	\$ 11,322.08	10/29/2018
201820679555	8/2/2018	10/16/2018	\$ 961.80	10/30/2018
201820679588	8/6/2018	10/20/2018	\$ 1,305.30	11/5/2018
201820679677	8/2/2018	10/16/2018	\$ 8,079.06	10/30/2018
201820679716	8/6/2018	10/20/2018	\$ 10,627.80	11/5/2018
201820817026	8/15/2018	10/29/2018	\$ 9,858.45	11/13/2018
201820817157	8/14/2018	10/28/2018	\$ 7,889.05	11/13/2018
201820817404	8/15/2018	10/29/2018	\$ 31,855.60	11/13/2018
201820817609	8/14/2018	10/28/2018	\$ 40,802.60	11/13/2018
201820845440	8/8/2018	10/22/2018	\$ 243,661.90	11/6/2018
201820845674	8/15/2018	10/29/2018	\$ 71,391.38	11/13/2018
201820845945	8/10/2018	10/24/2018	\$ 212,448.40	11/7/2018
201820846046	8/14/2018	10/28/2018	\$ 43,971.57	11/13/2018
201820871058	8/15/2018	10/29/2018	\$ 29,679.78	11/13/2018

201820871093	8/14/2018	10/28/2018	\$ 37,929.99	11/13/2018
201820871315	8/15/2018	10/29/2018	\$ 31,818.78	11/13/2018
201820871349	8/14/2018	10/28/2018	\$ 26,205.72	11/13/2018
201820918650	8/23/2018	11/6/2018	\$ 48,021.20	11/20/2018
201820918699	8/26/2018	11/9/2018	\$ 61,114.00	11/23/2018
201820920847	8/23/2018	11/6/2018	\$ 78,261.65	11/20/2018
201821097247	8/23/2018	11/6/2018	\$ 32,863.44	11/20/2018
201821098028	8/26/2018	11/9/2018	\$ 67,065.71	11/23/2018
201821098161	8/29/2018	11/12/2018	\$ 23,746.96	11/27/2018
201821238387	8/29/2018	11/12/2018	\$ 9,000.00	11/27/2018
201821238457	8/22/2018	11/5/2018	\$ 9,504.00	12/4/2018
201821459432	8/28/2018	11/11/2018	\$ 20,369.55	12/4/2018
201821459478	8/29/2018	11/12/2018	\$ 16,613.95	12/10/2018
201821459801	9/1/2018	11/15/2018	\$ 111,970.21	12/4/2018
201821459883	8/28/2018	11/11/2018	\$ 1,954.48	12/4/2018
201821459998	8/29/2018	11/12/2018	\$ 2,371.03	12/10/2018
201821460092	8/29/2018	11/12/2018	\$ 97,729.73	12/4/2018
201821516402	8/29/2018	11/12/2018	\$ 29,743.91	12/4/2018
201821516720	8/29/2018	11/12/2018	\$ 12,496.01	12/10/2018
(blank)	(blank)	(blank)		
Grand Total			\$ 2,275,043.40	

Senior Merchandising Manager | Men's Knit/Woven/Denim, Seasonal (Outer/Sweater/Swim) ALL genders

Sears Holdings Global Sourcing Ltd.

50/F, Office Tower, Langham Place,

8 Argyle Street, Mongkok, Hong Kong

Office: (852) 2733 5781 | Vinus.soo@searshc.com

From: Zoe Mak [<mailto:zmak@frontline-hk.com>]

Sent: Tuesday, September 18, 2018 3:42 PM

To: Soo, Vinus (HK) <Vinus.Soo@searshc.com>

Cc: Sandra Tsui <stsui@frontline-hk.com>; AR Shrinivasan <seenu@frontline-hk.com>

Subject: Re: Payment arrangement for BST

Enterprise Security Team Alert: This email originated from outside of the organization. Please use caution when opening messages from external sources.

Hi Vinus,

We need yr help for checking if the 1st payment can be released today as estimate pay date ?? This is very important for us now.

Many thanks in advance for yr help & support !!

B.Rgds/Zoe (Direct line : 3471 0701)

BST INTERNATIONAL FASHION LIMITED

Suite 2301B, Skyline Tower, 39 Wang Kwong Road, Kowloon Bay, Hong Kong

Tel.: +852 3471 0600 / Fax. : +852 3471 0606

e-mail : zmak@frontline-hk.com

On Fri, Sep 7, 2018 at 2:06 PM, Soo, Vinus (HK) <Vinus.Soo@searshc.com> wrote:

Hi Sandra,

We have reminded Finance to pay you on time based on 75 days, please review the file with the ESTIMATE PAY DATE. thanks.

Vinus Soo

Senior Merchandising Manager | Men's Knit/Woven/Denim, Seasonal (Outer/Sweater/Swim) ALL genders

Sears Holdings Global Sourcing Ltd.

50/F, Office Tower, Langham Place,

8 Argyle Street, Mongkok, Hong Kong

From: Sandra Tsui [<mailto:stsui@frontline-hk.com>]

Sent: Thursday, September 06, 2018 3:03 PM

To: Soo, Vinus (HK) <Vinus.Soo@searshc.com>

Cc: Zoe Mak <zmak@frontline-hk.com>; AR Shrinivasan <seenu@frontline-hk.com>

Subject: Re: Payment arrangement for BST

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Dear Vinus

Tks, pls try whatever you can.

B. Rgds
Sandra

On Thu, Sep 6, 2018 at 2:09 PM, Soo, Vinus (HK) <Vinus.Soo@searshc.com> wrote:

Thanks Sandra, as the terms is 75 days extra 10 days for flowing the document to bank. We can't negotiate the shorten term for existing PO's. We are now trying to help with finance to pay at 75 days (no flowing date) actually it means we shorten 10 days.

We will update and advise. Thanks.

Vinus Soo

Senior Merchandising Manager | Men's Knit/Woven/Denim, Seasonal (Outer/Sweater/Swim) ALL genders

Sears Holdings Global Sourcing Ltd.

50/F, Office Tower, Langham Place,

8 Argyle Street, Mongkok, Hong Kong

Office: (852) 2733 5781 | Vinus.soo@searshc.com

From: Sandra Tsui [<mailto:stsui@frontline-hk.com>]

Sent: Thursday, September 06, 2018 11:57 AM

To: Soo, Vinus (HK) <Vinus.Soo@searshc.com>
Cc: Zoe Mak <zmak@frontline-hk.com>; AR Shrinivasan <seenu@frontline-hk.com>
Subject: Re: Payment arrangement for BST

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Dear Vinus

Basically, yr list is correct, just the last few lines are not matching or system not update yet, but not important at this moment for pushing payments.

I saw that the paid date is calculated 75+10, and we are asking for 75-7 (to get a week earlier than 75days), hope you can manage with yr accounts dept. One more thing is we hv updated the new bank details to HSBC for Kmart orders (~2weeks ago), pls ensure system was updated for this.

Tks a lot!

B. Rgds
Sandra

On Thu, Sep 6, 2018 at 11:40 AM, Soo, Vinus (HK) <Vinus.Soo@searshc.com> wrote:

Hi Sandra,

I do pull the data from system with the PO/invoice indicated as attached, sorry do you mind to check if any missing?

Vinus Soo

Senior Merchandising Manager | Men's Knit/Woven/Denim, Seasonal (Outer/Sweater/Swim) ALL genders

Sears Holdings Global Sourcing Ltd.

50/F, Office Tower, Langham Place,

8 Argyle Street, Mongkok, Hong Kong

Office: (852) 2733 5781 | Vinus.soo@searshc.com

From: Sandra Tsui [mailto:stsui@frontline-hk.com]

Sent: Thursday, September 06, 2018 11:36 AM

To: Soo, Vinus (HK) <Vinus.Soo@searshc.com>

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Cc: Zoe Mak <zmak@frontline-hk.com>; AR Shrinivasan <seenu@frontline-hk.com>

Subject: Re: Payment arrangement for BST

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Dear Vinus

Enclosed pls find the list (sorted by est. delivery date), only provide for those ship in the early stage and not all orders.

Then I don't send this to Betty.

Tks for your support.

B. Rgds

Sandra

On Thu, Sep 6, 2018 at 9:27 AM, Soo, Vinus (HK) <Vinus.Soo@searshc.com> wrote:

Hi Zoe,

Please let us know the PO#, invoice # and ETD of goods to check. I will work with Finance and advise back to your team.

Vinus Soo

Senior Merchandising Manager | Men's Knit/Woven/Denim, Seasonal (Outer/Sweater/Swim) ALL genders

Sears Holdings Global Sourcing Ltd.

50/F, Office Tower, Langham Place,

8 Argyle Street, Mongkok, Hong Kong

Office: (852) 2733 5781 | Vinus.soo@searshc.com

From: Kwan, Sherri (HK)

Sent: Thursday, September 06, 2018 9:21 AM

To: Zoe Mak <zmak@frontline-hk.com>; Yew, Betty (HK) <Betty.Yew@searshc.com>

Cc: Kumasegawa, Yatchi (HK) <Yatchi.Kumasegawa@searshc.com>; Sandra Tsui <stsui@frontline-hk.com>; AR Shrinivasan <seenu@frontline-hk.com>; Soo, Vinus (HK) <Vinus.Soo@searshc.com>

Subject: RE: Payment arrangement for BST

Adding Vinus Soo for the conversation

From: Zoe Mak [mailto:zmak@frontline-hk.com]
Sent: Thursday, September 06, 2018 12:54 AM
To: Yew, Betty (HK) <Betty.Yew@searshc.com>
Cc: Kumasegawa, Yatchi (HK) <Yatchi.Kumasegawa@searshc.com>; Kwan, Sherri (HK) <Sherri.Kwan@searshc.com>; Sandra Tsui <stsui@frontline-hk.com>; AR Shrinivasan <seenu@frontline-hk.com>
Subject: Payment arrangement for BST

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Hi Betty,

Thks for yr reply ! Our Sandra wl provide the related invoices no. to you accordingly.

Many thanks in advance for yr checking !

B.Rgds, Zoe

On Wednesday, September 5, 2018, Yew, Betty (HK) <Betty.Yew@searshc.com> wrote:

Hi Zoe

After check, there should be no OS payable and the latest invoices on hand should be due at mid Sept.

Appreciate if you could provide the invoices no. for tracing purpose.

Regards

Betty

From: Zoe Mak <zmak@frontline-hk.com>
Date: 5 September 2018 at 6:40:38 AM HKT
To: Yatchi.kumasegawa@searshc.com
Cc: Sherri.kwan@searshc.com, AR Shrinivasan <seenu@frontline-hk.com>, Sandra Tsui <stsui@frontline-hk.com>
Subject: Payment arrangement for BST

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Dear Mr.Yatchi,

I'm Zoe frm BST International Fashion Limited, vendor no is

Sears #9131

Kmart #9130

we have shipped several outerwear orders during June July and August 2018. We would like to request for a help to prepone pur payments by 1 week to help pay vendors. We know it's already in the system but please try whatever possible.

B.Rgds,

Zoe

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B.Rgds/Zoe (Direct line : 3471 0701)

BST INTERNATIONAL FASHION LIMITED

Suite 2301B, Skyline Tower, 39 Wang Kwong Road, Kowloon Bay, Hong Kong

Tel.: +852 3471 0600 / Fax. : +852 3471 0606

e-mail : zmak@frontline-hk.com

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B.Rgds/Zoe (Direct line : 3471 0701)

BST INTERNATIONAL FASHION LIMITED

Suite 2301B, Skyline Tower, 39 Wang Kwong Road, Kowloon Bay, Hong Kong

Tel.: +852 3471 0600 / Fax. : +852 3471 0606

e-mail : zmak@frontline-hk.com

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